



We Make Solar Simple

Name:

Date:

Address:

Pre-Call Notes/Info:

Topic	Questions to Ask	Response Notes
Solar Motivation	What are the primary reasons for looking into solar?	
Solar Storage	How important is it to have reliable power? What is your current power loss solution?	
Financing	Is this something you've set aside money for already? Are you looking to finance? What is your tax demand/liability?	
Warranty	Is longevity something that's important to you? Have you ever had warranty issues before?	
Aesthetics	Is the way the system looks on the home important to you?	
Projects	Do you have any other home improvement projects going on or done in the past?	
Future Consumption	Do you see anything in the future that might increase your electricity usage? (EV, Hot Tub, Pool, Heat Pump)	
Priority Order	(Review Everything) If you had to prioritize these points how would you?	